

### Total Company Summary -Sept. 2009

# of Buyers to Open Houses	2,519
# of Showing Appointments	20,197
# of Homes Sold/Leased	1,654
# of Web Inquires (Unique Visitors)	136,365
# of Mortgage/Title/Insurance Closings	718

### Home sales \$100,000 or less in value

Area	Number of Homes Pending			Available Homes for Sale		
	Sept 08	Sept 09	% Change	Sept 08	Sept 09	% Change
Oakland County	550	939	70.7%	4,328	3,412	-21.2%
Macomb County	395	728	84.3%	2,833	2,310	-18.5%
Livingston County	40	83	107.5%	292	219	-25.0%
Washtenaw County	39	80	105.1%	422	406	-3.8%
Wayne County ( - Detroit & G.P.)	372	748	101.1%	3,239	2,335	-27.9%
Detroit	1,057	952	-9.9%	9,030	4,868	-46.1%
Grosse Pointe(s)	114	198	73.7%	969	719	-25.8%
Northwest Michigan*	59	83	40.7%	4,198	3,930	-6.4%
<b>Total</b>	<b>2,626</b>	<b>3,811</b>	<b>45.1%</b>	<b>25,311</b>	<b>18,199</b>	<b>-28.1%</b>

Area	Median Sale Price			Ave Chance of Selling (in 30 days)		
	Sept 08	Sept 09	% Change	Sept 08	Sept 09	% Change
Oakland County	\$47,000	\$47,000	0.0%	13%	28%	116.6%
Macomb County	\$52,000	\$46,000	-11.5%	14%	32%	126.0%
Livingston County	\$70,000	\$70,000	0.0%	14%	38%	176.7%
Washtenaw County	\$55,000	\$48,000	-12.7%	9%	20%	113.2%
Wayne County ( - Detroit & G.P.)	\$47,900	\$40,000	-16.5%	11%	32%	178.9%
Detroit	\$8,500	\$8,000	-5.9%	12%	20%	67.1%
Grosse Pointe(s)	\$45,000	\$42,000	-6.7%	12%	28%	134.1%
Northwest Michigan*	\$55,450	\$57,000	2.8%	1%	2%	50.3%
<b>Total</b>	<b>\$32,955</b>	<b>\$36,173</b>	<b>9.8%</b>	<b>10%</b>	<b>21%</b>	<b>101.8%</b>

### Home sales over \$100,000 in value

Area	Number of Homes Pending			Available Homes for Sale		
	Sept 08	Sept 09	% Change	Sept 08	Sept 09	% Change
Oakland County	781	1,143	46.4%	13,492	10,043	-25.6%
Macomb County	384	433	12.8%	4,620	3,138	-32.1%
Livingston County	116	171	47.4%	2,418	1,684	-30.4%
Washtenaw County	189	181	-4.2%	2,334	1,923	-17.6%
Wayne County ( - Detroit & G.P.)	358	444	24.0%	5,488	3,542	-35.5%
Detroit	24	23	-4.2%	1,086	726	-33.1%
Grosse Pointe(s)	69	63	-8.7%	1,110	864	-22.2%
Northwest Michigan*	156	160	2.6%	5,109	4,959	-2.9%
<b>Total</b>	<b>2,077</b>	<b>2,618</b>	<b>26.0%</b>	<b>35,657</b>	<b>26,879</b>	<b>-24.6%</b>

Area	Median Sale Price			Ave Chance of Selling (in 30 days)		
	Sept 08	Sept 09	% Change	Sept 08	Sept 09	% Change
Oakland County	\$189,000	\$175,000	-7.4%	6%	11%	96.6%
Macomb County	\$154,500	\$155,500	0.6%	8%	14%	66.0%
Livingston County	\$174,550	\$183,400	5.1%	5%	10%	111.7%
Washtenaw County	\$195,000	\$195,000	0.0%	8%	9%	16.2%
Wayne County ( - Detroit & G.P.)	\$157,500	\$169,500	7.6%	7%	13%	92.2%
Detroit	\$120,000	\$120,000	0.0%	2%	3%	43.4%
Grosse Pointe(s)	\$150,000	\$165,000	10.0%	6%	7%	17.3%
Northwest Michigan*	\$191,000	\$175,000	-8.4%	3%	3%	5.7%
<b>Total</b>	<b>174,988</b>	<b>172,050</b>	<b>-1.7%</b>	<b>6%</b>	<b>10%</b>	<b>67.2%</b>

Data Source: MIREalSource, Realcomp, Ann Arbor Board & Broker Metrics

Average Chance of Selling reflects the % chance the average home will sell in the next 30 days under the current rate of sales.

\*Includes Grand Traverse, Kalkaska, Antrim, Leelanau and Benzie counties.